



## The United Kingdom has the honour to nominate Mr Richard Vos for the position of Director of IMSO (International Mobile Satellite Organization).



A word from Richard Vos, candidate for the post of Director of the International Mobile Satellite Organisation - IMSO is no stranger to change, even though that change may require considerable reflection and the courage to adapt to new

circumstances. The last major change took place 7 years ago, with the privatisation of INMARSAT and the creation of a new-style IMSO. Under the leadership of Jerzy Vonau, the IMSO Secretariat has established a solid reputation of expertise and reliability, earning the respect of Inmarsat for fairness of the oversight function, whilst satisfying the requirements of the Organisation's partners - the IMO, ICAO and Cospas-Sarsat. You have now established the foundations for meeting the challenges facing the Organisation in an increasingly competitive world, and the new Director will have the responsibility of leading the Organisation into its next phase, whilst maintaining its reputation for competence and fairness.

Until now, IMSO has only needed to oversee one major product (GMDSS) and one minor one (ICAO SARPS conformity) delivered by a single company, which was already used to working in an Intergovernmental environment and had an understanding of Party concerns. This will change radically, as the Organisation actively seeks to introduce competition in the provision of GMDSS services and (assuming this is agreed by the Assembly) as IMSO takes on oversight of the LRIT system and its delivery to its various Government customers and agencies.

Moreover, the important responsibility for promoting the use of mobile satellite solutions to meet the requirements of Rural and Remote communities in developing countries will now fall to the Director, on behalf of the Organisation.

To meet these challenges, the new Director will need to gain the confidence and respect of commercially-driven and competitive private companies, as well as governments and intergovernmental organisations. These companies will be concerned about fairness, discretion and value for money; and they are unlikely to have prior experience of working with an intergovernmental organisation. They will require clarity of process and they will need to be persuaded that the costs of IMSO oversight are reasonable; and they will need to be given good commercial arguments for extending their services to the benefit of developing countries.

I believe I have the skills to become a worthy successor to Jerzy Vonau. If elected, I would bring to the job my experience of working with intergovernmental organisations as UK/Ireland Governor and Chairman of the pre-privatised INTELSAT, and with IMSO on the Public Services Committee. This should stand me in good stead for working with IMO, whom I see as the main "customer" for IMSO's services. I no longer have a commercial relationship with Inmarsat, and have also now disposed of my shares in the company, in order to ensure my complete independence and impartiality, should I be elected as Director.

I have considerable commercial experience and have been Chairman of two private satellite companies, which gives me commercial credibility and the ability to address the concerns of private companies at Board level. My experience as Board member of two Trade Associations demonstrates my ability to reconcile the demands of both regulators and industry. I have experience of managing companies with a strong international mix of personnel and will seek to achieve this in staffing the Secretariat. Finally, I have already successfully promoted within Inmarsat the importance of extending services and know-how to developing countries and will seek to persuade other companies of the advantages of this approach.

It would be a great honour for me to be given the task of leading IMSO in the next, exciting phase of its development and I look forward to being given that opportunity.

*Richard Vos*

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Nationality: British

Born: Sutton, Surrey 29 August 1945

Status: Divorced. 2 children, 2 grandchildren

Languages: English (mother tongue), French (bilingual), German and some Spanish

Education: Diploma of Management Studies. Bachelor of Arts, University of London. Numerous technical, financial and management courses. Member of the Institute of Directors.

Currently Non-executive Director,, SatCom Group Holdings plc (since 2005) and NSSC Operations Limited (since 2001). Chairman (unpaid) of BNSC's Telecommunications & Navigation Advisory Board.

## Previous

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|-------------|--|
| 2004 – 2005 | Chairman, Inmedia Communications Ltd   |
| 2002 – 2003 | Director, European Satellite Operators |
| 1999 – 2003 | Chairman, Inmarsat Ventures plc        |
| 1995 – 1999 | UK and Ireland Governor, INTELSAT      |
| 1995 – 2000 | Head of Satellite Investments, BT plc  |
| 1991 – 1995 | Regional Manager Europe, BT Intl       |
| 1990 – 1991 | Directeur Général, BT France SA        |
| 1969 - 1990 | Various positions, BT plc              |

## Experience and achievements

- Extensive knowledge of telecommunications (from 1969), and in particular satellite and maritime communications (from 1995);
- Over 10 years' experience of Intergovernmental organisations;
- UK and Ireland Governor on the Board of INTELSAT (1995- 99). Chairman of the Board (1998 – 99);
- First Chairman of the privatised Inmarsat (1999 - 2003); Chairman or Non-executive Director of several satellite-related companies (2001 - present);
- Past Board member of 2 Trade Associations and Chairman of ETNO;
- Chairman of the British National Space Centre's Advisory Board for Telecommunications and Navigation;
- Well known to many of the leading figures in IMSO;
- A reputation for conciliation, co-operation and innovative leadership;
- Co-chaired the Public Services Committee and remained in an advisory capacity (1999 – 2006);
- Within Inmarsat, stressed importance of extending services and know-how to developing countries and encouraged development of innovative solutions to rural community problems;
- Led discussions on a new Public Service Agreement between potential GMDSS service providers and IMSO;
- Has now severed ties with Inmarsat and sold all remaining shares to ensure independence.



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